



## **Housing First Training Request for Proposals (RFP)**

### **Background**

Homeless Alliance of Western New York (HAWNY) is the Continuum of Care (CoC) Lead Agency for Erie, Niagara, Genesee, Orleans, and Wyoming counties in Western New York.

HAWNY is seeking a qualified non-profit or for profit agency to provide a training course for our local service providers on the Housing First Approach, in order for them to be able to better implement that approach in their day to day services with their clients.

### **Goals of the Training**

HAWNY is committed to providing our direct service providers with various training courses in order for them to provide the best service possible for their clients experiencing homelessness. Along with the Housing First Training, please include any other training that your organization offers along with Housing First training that may be helpful for our providers such as De-escalation Training, or Harm Reduction Training, etc.

For the Housing First Training, HAWNY is seeking for the training to provide the following:

- Overview of the Housing First model, what Housing First is and isn't
- Key Components and Principles of the model and how it differs from other approaches
- Role as a case manager/staff within the Housing First model
- Discussion/activity – Principles already in place, principles to work on implementing into staff practice, engagement strategies when working with clients
- Engagement strategies that support Housing First

### **Application Process**

Please submit the Housing First Training RFP Application form to Kexin Ma, Executive Director, at [kexinma@wnyhomeless.org](mailto:kexinma@wnyhomeless.org). The application can be found on HAWNY's website at <https://wnyhomeless.org/rfp/>.

### **Due Date**

Applications must be received by Kexin Ma, Executive Director, no later than Friday, June 17th, 2022.